

SilverEdge Cooperative
Summer, 2017

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Working For You, Your Family And Your Future



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Main Office

39999 Hilton Rd
Edgewood IA, 52042
563-928-6419

www.silveredgecoop.com

Locations

• Strawberry Point • Delhi

Mission Statement

"Our mission is to provide superior customer service and knowledge of the many agricultural fields while working with our customers to see them strive for success. We are dedicated to our work and the always changing fields of Agriculture."

Meet SilverEdge Cooperatives Newest Employee



Austin Hawkins

Austin started working at the SilverEdge Strawberry Point location early this spring. He is 24 years old, graduated from Starmont in 2011, and has served in the National Guard. He is engaged and will be getting married in September of this year. Austin also owns and manages a 2400 head finisher pig barn.

The Stork Report



Jennifer Winch Bolsinger and husband Kylie Bolsinger welcomed the newest edition to their family on Thursday, April 27th.

Lily Ann Winch Bolsinger was born at 9:44am weighing 7lbs 3oz and 21 inches long.

Manger's Report

Tony Hemann • General Manager, CEO • tonyh@silveredgecoop.com

Dear Members,

Corn and soybeans are planted, post emergence spraying and application are in full swing and hay is being made. Wow! Where did the spring season go?! Seems like just yesterday we were wishing for the rain to stop so we could get started in the fields and now we are hoping for some rain to really get the crops going.

With the good weather that we have been receiving, it has allowed the construction crews to make great progress with the new chemical/ fertilizer facility over at the Strawberry Point location.

As we roll into summer, I hope you will be able to find time to enjoy some of the local activities the area has to offer. From town celebrations, parades, county fairs, and other church/ community gatherings. It takes a lot of time, planning and hard work to put these events together, please come out and show your support.

Hope to see you out and about!

Thank You,

Tony





Lillie Beringer

Purina Feed Sales Intern

(563) 451-2668

lillieberinger@hotmail.com

SilverEdge Cooperative: *Edgewood, Iowa*



More About Lillie

- Iowa State University senior majoring in Animal Science and minoring in Agricultural Business
- Member of several professional organizations
- Owner/manager of small cow/calf operation and competitive barrel racer



Services offered at SilverEdge Cooperative

- On-the-farm nutrition consultation
- Ration balancing and analysis
- Feedlot projections and cattle tracking
- Feed Trials
- Carries full line of Purina Cattle, Horse, and Show Feed products
- Bags and/or Bulk Feed Delivery
- Educational Meetings and Events



WINFIELD™

 LAND O'LAKES, INC.

Grow with us!

At WinField™, we help farmers in their quest to protect the water, land and air while growing the food we need to feed our population. We are a leading provider of products, technologies and insights to help farmers be both good stewards and successful producers.

We are changing the future and we haven't stopped innovating. As a company and as an industry, we know our technological and agronomic advances need to keep pace with the growing population – today, in 2050 and well into the future.

Land O'Lakes, Inc. is a national farmer-owned food and agricultural cooperative. It is a leading marketer of a full line of dairy-based consumers, foodservice and food ingredient products across the United States; serves its international customers with a variety of food and animal feed ingredients; and provides farmers and ranchers with an extensive line of agricultural supplies (feed, seed, and crop protection products) and services.

WINFIELD UNITED ASSOCIATE PROGRAM

SCOTT CAIN



My name is Scott Cain and I am working on the 1st year of the Associates Program with WinField United. I am partnered with SilverEdge Cooperative during this time and will work out of their locations. I am originally from Sterling Kansas, where I grew up surrounded by a variety of different livestock and crops. After high school I continued my education at Kansas State University where I graduated with a degree in Agronomy this past spring. During my time at SilverEdge, I will be doing a variety of different things including day to day tasks like scouting and tissue sampling as well as working with a list of growers on trials and account development. I hope my time spent here provides me with the experience I will need to continue my career as well as providing value to the Co-op.





SilverEdge Co-op



Summer Pasture Tours

June 7th

Vaccination Strategies

Brian Kann with guest speaker
DVM Ryan Royer

32235 Leaf Road
Guttenberg, Iowa 52052



June 21st

Fall Calving

Josh Rahe

1481 210th Avenue
Greeley, Iowa 52050

July 5th

Winter Nutrition

Cherne Angus- Scott Cherne

33166 Kiln Road
Guttenberg, Iowa 52052

July 19th

Determining Value with Genetic Selection/EPD's

Pine View Angus

37181 Colesburg Road
Colesburg, Iowa 52035



August 9th

Transitioning Calves/ Fly Control

Jeremy Lehman

39453 Grahm Road

Guttenberg, Iowa 52052



►► **Meal served at 6 followed by tours at every location**

Contact Steve Schilling at (563) 599-3917 or Lillie Beringer at (563) 451-2668 for any questions!

Employee Spotlight

In every issue of Ag Edge, you will find an Employee Spotlight, which will provide you a chance to get to know your cooperative's employees.



Andy Beyer has been working for SilverEdge Cooperative for 17 years at the Edgewood location as a Custom Applicator. Andy and his wife Miranda of 13 years, live in Edgewood. Miranda is the dance teacher in Edgewood, she owns Fusion Dance Works and also works at Café Rose. They have a daughter Ella, who is 8 years old. Ella just completed 2nd grade, she is involved in dance, gymnastics, soccer and she has been playing the piano for 3 years! Also, over the past school year, they had a foreign exchange student living with them, Laida Renteria. Laida is from Pamplona Spain, and did her junior year of high school at Ed-Co. Laida took full advantage of her year at Ed-Co by participating in multiple extracurricular activities like cross county, track, speech, dance and more! What Andy likes best about working at SilverEdge is, "the people, and being able to do different things, SilverEdge truly is a Family Friendly Company." During his years of being with the cooperative, what's changed the most for him, he says is, "technology in the equipment and the different products". Andy has very much enjoyed his years working at SilverEdge.



Bill Michaels has been working at SilverEdge for 4.5 years at the Strawberry Point location. Bill is a tender driver, does shop maintenance and other various tasks around the plant. Bill and his wife Renae have been married for 37 years and they have 3 children. Their eldest is Dawn (34), Heather (31) and Justin (28). Their daughter Heather is married and has blessed Bill and Renae with 5 grandchildren. What Bill has liked best about working at SilverEdge over these past few years is, "working a long side of co-workers, we couldn't have a better SilverEdge Team and also pleasing our customers with their needs". For Bill, what has changed the most for him at the Cooperative is, "better technology for the use of applying chemicals to the crops, and the size of equipment has gotten bigger."



FEED GREATNESS™

Vaccination Strategies

The first Summer Pasture Tour of 2017



On Wednesday, June 7th SilverEdge Cooperative held the first Summer Pasture tour for 2017. This pasture tour was hosted at Brian Kann's near Guttenberg Iowa, with guest speaker DVM Ryan Royer. The sun was shining, there was a nice breeze, it was the perfect weather for making hay, but 37 producers were able to get away and attend the tour. The event kicked off at 6:00 PM with steaks and burgers grilled by the Clayton County Cattleman's Association.

The main discussion of this tour was targeted around vaccination strategies. DVM Ryan Royer explained the difference between Modified live and killed Vaccines, different types of vaccinations and proper timing of different vaccines. He also answered many questions, and did a demonstration on different types of syringes and needles to use depending on the injection you are giving and how to administrate it properly. Our animal nutritionist Steve Schilling also highlighted Purina's Stress Care Tub.



We would like to again say thank you to Brian Kann for hosting the first Summer Pasture Tour, DVM Ryan Royer for speaking, the Clayton County Cattleman's Association for grilling and to the producers for attending.



We hope to see you on June 27th for the second 2017 Summer Pasture Tour, focused on Fall Calving. It will be hosted at Josh Rahe's in Greeley Iowa. For further details please refer to the flyer.

Lillie Beringer • Purina Feed Sales Intern • (563) 451-2668

As a nutrition specialist, one of the first questions I often ask an owner is, how much do you feed your horse? Unfortunately, all too often, the answer is “a scoop” or “a coffee can full”. If you’ve not heard it before, horses should always be fed by weight rather than by volume. Have you ever seen a feed bag where the feeding instructions say feed one scoop? Probably not. Most, if not all, feeding instructions instruct us using weights. For example, feed $\frac{1}{4}$ to $\frac{1}{2}$ pound per 100 pounds of body weight. So, for us to be able to feed the correct amount, we not only need to know how much a scoop or can of feed weighs, but we also need to know how much our horse weighs!

Do you know how much your horse weighs? Monitoring your horse’s weight can be used as a measurement of health, to aide in determining how much to feed your horse, and how much medication is an appropriate dose. Often, as with any animal, if we feed and care for them daily, it becomes more difficult to notice the changes in weight that take place over an extended period of time. Using the Body Condition Scoring Tool along with actual weights can help us in assuring our horses are maintaining a healthy weight.

Body condition scores (BCS) range from 1-9, with a score of 1 being a horse that is extremely emaciated and 9 being extremely obese. The ideal BCS is 5. This horse’s neck blends smoothly into the body, its withers are rounded over the spinous processes and the back is level. Fat around the tail head is beginning to feel spongy and ribs cannot be visually distinguished but can easily be felt. Often, with stock type horses, a BCS of 6 is widely accepted, if not desired. This horse would be considered “moderately fleshy”.

In addition to the ability to assess your horse’s body condition score, a weight tape is a great tool to have available. Some weight tapes may not be as accurate as an actual scale, depending on the method of calibration. However, there are also weight tapes that if used properly and consistently, will come within 10-20 pounds of actual weight. Make sure you are using a tape from a reputable source. Or, you may use the formula $(\text{heartgirth} \times \text{heartgirth} \times \text{body length}) / 330 = \text{body weight}$. Heartgirth is a measure of the circumference, taken by running the tape measure all the way around the horse, using the highest part of the withers. Body length is measured from the point of the shoulder, straight back along the horse's side, and to the point of the buttock. The tape should go around the corner of the hip and to the actual point of the buttock, which is essentially half the distance from the corner to the tail. Two people will be needed to take body length measurements.

Once you know your horse’s weight, and body condition score, it will be much easier for you to determine the proper amount to feed your horse, the proper dosage of various medications and dewormers, and to ensure your horse’s overall health.

Please contact Lillie Beringer, SilverEdge Co-op Purina Feed Sales Intern, at (563) 451-2668 to schedule a visit to your farm to body condition score and weight tape your horse in order to develop a feeding program that best fits your horse’s nutritional needs.



Construction Updates



If you have been driving past the Strawberry Point location you may be seeing quite a bit of activity happening. With the great weather we have been receiving the construction of the new liquid chemical/fertilizer building is well underway. Connect with us on social media to continue watching the progress of the construction!



Managing Your Pasture With GrazonNext HL

There is a solution for most weed and brush problems in any pasture. Don't let weeds rob your pasture productivity. At SilverEdge, we understand as a producer you don't have spare time to continually be spraying weeds in your pastures; which is why we recommend GrazonNext HL, a Dow AgroScience range and pasture herbicide product. GrazonNext HL is the most complete broadleaf weed solution for range and pasture land because it simplifies grass management in many ways:

- Season- Long performance
- Control over 60 broadleaf weeds without tank mixing
- Easily compatible with specialty brush herbicides
- Wide window of application, extending through the fall
- Flexible rates 1.2 to 2.1 pints per acres
- Applied aerially or by ground in broadcast or spot treatments
- No livestock grazing restrictions

With its systemic mode of action and residual activity, one application of GrazonNext HL has a season long lasting effect on rangeland and pasture weeds. Due to zero grazing restrictions for any class of grazing animals, including horses, your animals can be in the pasture during application. For best results, apply after weeds emerge, but before they start to bolt or flower, or in the fall before heavy frost for perennial weeds like Canadian thistle.

GrazonNext HL herbicide is safe to desirable grasses and by eliminating weed competition, actually helps you grow more, higher-quality forage; which also increases carrying capacity. With GrazonNext HL, you can have fewer weeds, more grass and more beef. Use GrazonNext HL to improve your land, whether it's for your cattle herd, horses or recreational use.

